



Smithers Avanza Toxicology Services is growing:

We are looking for a Senior Business Development Manager who has:

- Experience selling to the pharmaceutical industry, from discovery to registration
- Passion for client engagement and delivery
- Regulatory guidance knowledge, e.g., FDA, ICH, EPA
- Ability to travel
- Established industry contacts

Requirements: >5 years' sales experience, background in CRO toxicology studies

Smithers Avanza Toxicology Services is a division of Smithers Avanza, a CRO located in Gaithersburg, Maryland. Toxicology Services supports the pharmaceutical, agrochemical, and chemical industries in the identification of safety and/or efficacy outcomes.

Our key areas of expertise are:

- General Toxicology (single dose through chronic administration) utilizing various routes of administration
- Vaccine Safety
- Developmental and Reproductive Toxicology (DART)
- Behavioral Assessment
- Toxicokinetics
- Model Development

Learn more about who we are at www.SmithersAvanza.com.

If you are interested in a discussion about the position, please send CV to:

Michael A. Dorato, PhD, DABT, Fellow ATS
Executive Vice President, Toxicology Services
Smithers Avanza

Michael.Dorato@Smithers.com

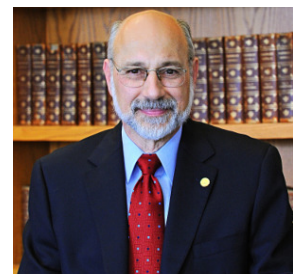
240-364-6351 (office)

317-502-5964 (mobile)

Smithers Avanza Toxicology Services, a division of Smithers Avanza

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Visit us at www.SmithersAvanza.com.



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